

## CONGRATULATIONS ON YOUR ENGAGEMENT, GORGEOUS!

OUR MAIN GOAL AT **MKUP** IS TO EDUCATE YOU & HELP YOU GET THE BEAUTY RESULTS YOU DESIRE FOR YOUR WEDDING DAY. WHETHER YOU ARE LOOKING FOR A SIMPLE/ NATURAL LOOK, HEAVY GLAM OR SOMEWHERE IN BETWEEN- YOU CAN REST ASSURED THAT OUR TEAM CAN TURN YOUR VISION INTO A REALITY. WITH OUR EXPERIENCE & EXPERTISE, YOU WILL FEEL CONFIDENT IN YOUR DECISION TO BOOK **TEAM MKUP**!

## PLEASE REFERENCE THIS GUIDE WHEN CONSIDERING US TO BE A PART OF YOUR SPECIAL DAY

#### **01 INQUIRE**

PLEASE COMPLETE OUR ONLINE REQUEST A QUOTE FORM WITH AS MUCH OF YOUR WEDDING DAY INFORMATION AS YOU HAVE AT THIS TIME SO WE CAN CONFIRM OUR STAFF'S AVAILABILITY

#### 02 WHO'S IN & WHAT'S GOING DOWN

YOUR WEDDING PARTY MEMBERS NEED TO COMMIT TO YOU PRIOR TO YOU SIGNING OUR CONTRACT! WE CAN ALWAYS ADD ON SERVICES PENDING OUR AVAILABILITY BUT WE CAN NOT REMOVE SERVICES ONCE THEY ARE CONTRACTED

#### **03 MONEY TALK**

OUR CURRENT RATES ARE AVAILABLE BELOW. WE WILL SEND YOU A DETAILED PROPOSAL FOR YOUR REVIEW BASED ON THE INFORMATION YOU'VE PROVIDED VIA OUR REQUEST A QUOTE FORM

#### 04 SAVE THE DATE

ONCE YOU REVIEW & ARE SATISFIED WITH YOUR PROPOSAL YOU WILL PAY A 50% NON-REFUNDABLE DEPOSIT TO SECURE US FOR YOUR DATE! YOUR CONTRACT WILL BE SENT & WILL INCLUDE YOUR DEFINITIVE WEDDING DAY SERVICES & HEAD-COUNTS. WE CANNOT RESERVE YOUR DATE WITHOUT YOUR FINAL SERVICE COUNTS AS WE MUST KNOW HOW MANY CLIENTS WE WILL BE SERVICING & IF THEY ARE HAVING HAIR &/OR MAKEUP SERVICES- TO ENSURE WE CAN STAFF YOUR WEDDING APPROPRIATELY

## 05 THE DRESS REHEARSAL (TRIAL)

WE WILL ARRANGE YOUR WEDDING TRIAL(S) FOR YOU & ANYONE ELSE IN YOUR WEDDING PARTY THAT WOULD LIKE ONE! WE WILL SEND YOU AN INFORMATIONAL EMAIL WITH A TRIAL PREP PDF TO LET YOU KNOW EXACTLY HOW TO PREPARE & WHAT TO EXPECT ON TRIAL DAY! WE ENJOY TRIALS AS THIS IS WHEN WE REALLY GET TO KNOW YOU! TRIALS ARE HELD MONDAY-THURSDAY AT BLEND BEAUTY + SPA (MKUP'S HOME) LOCATED AT 2858 EASTERN BOULEVARD IN YORK, PENNSYLVANIA 17402

#### **06 FINAL DETAILS**

YOU WILL RECEIVE A WEDDING OVERVIEW QUESTIONNAIRE CONFIRMING YOUR FINAL COUNTS & ALL WEDDING DETAILS NECESSARY SO THAT WE CAN PROVIDE YOU WITH A TIMELINE OF YOUR WEDDING DAY. SCHEDULES ARE DONE ABOUT 1-2 MONTHS PRIOR TO YOUR WEDDING DAY. YOUR FINAL BALANCE WILL BE DUE 30 DAYS PRIOR TO YOUR WEDDING

## 07 RELAX & GET READY TO BE PAMPERED

WEDDING DAY IS FINALLY HERE! YOUR JOB IS TO FOCUS ON ENJOYING YOUR DAY & LETTING US TAKE CARE OF YOU. REST ASSURED KNOWING YOU'VE CHOSEN EXPERIENCED, PROFESSIONAL VENDORS THAT WILL ENSURE YOUR WEDDING DAY IS ONE OF THE BEST DAYS OF YOUR LIFE!



# **ON-LOCATION WEDDING MAKEUP & HAIR MENU**

OUR PRICES ARE NOT SUBJECTIVE TO THE LENGTH/STYLE OF A CLIENTS HAIR OR THE TYPE OF MAKEUP BEING APPLIED, AS WE GIVE EACH INDIVIDUAL A FULL-SERVICE CONSULTATION BEFORE WE BEGIN STYLING/PREPPING THE HAIR/SKIN. WE ALLOT EACH CLIENT WITH EITHER A 45 MINUTE OR 60 MINUTE TIMELSOT. TIMING WILL BE DETERMINED BY OUR SCHEDULER & OUR ARTISTS. **TEAM MKUP** DOES NOT RUSH TO ENSURE CLIENT SATISFACTION

SERVICE	AMOUNT
BRIDAL MAKEUP TRIAL (1.5 HRS)	\$150
BRIDAL HAIR TRIAL (1.5 HRS)	\$150
BRIDAL HAIR TRIAL, 2 STYLES (2-2.5 HRS) THIS OPTION IS IDEAL IF DECIDING BETWEEN AN UPDO, SLEEK BUN OR DOWN DO OR IF YOU'D LIKE TO TRIAL WEARING TWO DIFFERENT STYLES ON YOUR WEDDING DAY	\$200
BRIDAL MAKEUP WITH MAGGIE (LASHES INCLUDED)	\$450
BRIDAL MAKEUP WITH LEAD ARTIST (LASHES INCLUDED)	\$250
BRIDAL HAIR (FOR TWO STYLES ON DAY OF WEDDING, ADD +\$100)	\$200
ATTENDANT HAIR OR MAKEUP TRIAL	\$125
ATTENDANTMAKEUP (FALSE LASHES INCLUDED)	\$150
ATTENDANT HAIR	\$120
JR. ATTENDANT MAKEUP (AGES 10-14)	\$100
JR. ATTENDANT HAIR (AGES 10-14)	\$100
FLOWER GIRL MAKEUP (AGES 9 & UNDER) 5-10 MINUTE SERVICE	COMPLIMENTARY
FLOWER GIRL HAIR (AGES 9 & UNDER)	\$75
CLIP-IN/ HALO EXTENSIONS (INSTALLED DAY OF EVENT)	\$45
FAKE EYELASHES (NO MAKEUP SERVICE, JUST LASH APPLICATION)	\$20
MEN'S FACE MAKEUP	\$50
MEN'S HAIR	\$50

## PLEASE NOTE THAT A 20% GRATUITY FEE IS ADDED TO ALL WEDDING INVOICES



## ADDITIONAL SERVICE FEES

ALL FEES BELOW ARE SUBJECT TO BE ADDED TO YOUR INVOICE AT ANY TIME PRIOR TO YOUR EVENT AS ADJUSTMENTS & ADDITIONS ARE MADE TO ACCOMMODATE YOUR WEDDING TIMELINE NEEDS. PLEASE KEEP THIS IN MIND IF BOOKING US EARLY IN YOUR WEDDING PLANNING JOURNEY. PER OUR CONTRACT WE WILL NOT REMOVE SERVICES ONCE THEY HAVE BEEN INVOICED, BUT WE CAN ALWAYS ADD SERVICES ONTO YOUR INVOICE- IF YOUR TIMELINE & OUR TEAM'S AVAILABILITY PERMITS!

**GRATUITY**: 20% GRATUITY IS AUTOMATICALLY ADDED TO YOUR INVOICE FOR YOUR CONVENIENCE. THIS IS ONLY APPLIED TO SERVICES WE PROVIDE, NOT TO ANY ADDITIONAL FEES THAT ARE LISTED BELOW

**ASSISTANTS**: \$150 PER ADDITIONAL ARTIST. WE ALLOT 1 MAKEUP LEAD ARTIST & 1 HAIR LEAD ARTIST PER WEDDING AT NO CHARGE. PROVIDING US WITH YOUR TOTAL COUNTS ASAP IS IMPORTANT SO WE CAN ENSURE WE HAVE ENOUGH STAFF AVAILABLE. ADDITIONAL ARTISTS ARE TYPICALLY NEEDED FOR LARGER WEDDING PARTIES OR WEDDINGS WITH TIME CONSTRAINTS. WE WILL PROVIDE YOU WITH A SCHEDULE BASED ON YOUR START TIME & DESIRED FINISH TIME & WE WILL ASSIGN THE APPROPRIATE NUMBER OF ARTISTS BASED ON THAT TIMING. WE ARE ABLE TO ACCOMMODATE LARGER WEDDING PARTIES AS OUR AMAZING TEAM CONSISTS OF 17 PROFFESSIONAL HAIR & MAKEUP ARTISTS

MINIMUM SERVICE: \$100 FEE WILL APPLY PER ARTIST IF BOOKING LESS THAN 4 TOTAL MAKEUP OR HAIR SERVICES PER ARTIST ON THE DAY OF THE WEDDING (SERVICE COUNTS DO NOT INCLUDE TRIALS)

**TOUCH-UPS**: \$50 PER HOUR/ PER ARTIST TO REMAIN ON-SITE PAST SCHEDULED TIME. TOUCH UPS START IMMEDIATELY AFTER SERVICES ARE COMPLETE. ADDITIONAL STYLES WOULD BE UPCHARGED & DO NOT COUNT AS TOUCH UPS

EARLY BIRD: \$50 PER ARTIST IF WE ARE REQUIRED TO BE AT YOUR VENUE AT 730AM OR EARLIER. ALL NON-EARLY BIRD SCHEDULES START WITH AN 8AM ARTIST ARRIVAL TIME

**RELOCATIONS**: \$50 PER ARTIST FOR ANY SITUATION WHERE THE HAIR/MAKEUP STATION NEEDS TO BE PACKED UP & MOVED TO A SECOND LOCATION

**TRAVEL**: \$2.00 PER MILE FOR ANY VENUE OVER A 25 MILE ROUND TRIP RADIUS FROM MKUP'S HOME LOCATED AT 2858 EASTERN BLVD YORK PA, 17402. OTHER TRAVEL FEES MAY APPLY SUCH AS ANY PARKING FEES, VALET SERVICES OR TOLLS

**OVERNIGHT HOTEL ACCOMMODATIONS**: MANDATORY FOR VENUES LOCATED OVER 1.5 HOURS AWAY FROM MKUP'S ADDRESS - 2858 EASTERN BLVD YORK PA, 17402. WE WILL COMMUNICATE TO YOU IF THIS IS NECESSARY. TEAM MKUP SERVICES WEDDINGS ANYWHERE YOU NEED US & WE ESPECIALLY LOVE DESTINATION WEDDINGS, TAKE US WITH YOU!

HOLIDAYS: \$100 PER ARTIST IF YOUR WEDDING IS HELD DURING A HOLIDAY WEEKEND (FRIDAY-MONDAY) HOLIDAY FEES APPLY TO MEMORIAL DAY, INDEPENDENCE DAY, LABOR DAY, THANKSGIVING, CHRISTMAS EVE/DAY & NEW YEARS EVE/DAY

## THANK YOU FOR CONSIDERING US TO BE A PART OF YOUR DAY!

## XOXO,

## **TEAM MKUP**

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